



Don't miss this training at the [IPMA-HR Central Region Training Conference](#) in Middleton, WI!

New Strategies and Applications for Public Sector Compensation

74th Annual IPMA-HR Central Region Training Conference

Madison Marriott West / Middleton, Wisconsin

Sunday, June 6, 2010 | 8:30 a.m. – 4:00 p.m.

Seminar Overview

This seminar provides a detailed understanding and application of new or emerging classification/compensation concepts in the public sector. This is an intermediate-level seminar designed to familiarize personnel and compensation practitioners, or anyone with the responsibility of implementing or supporting new compensation programs within their organization, with the "whats" and "whys" of the new strategies and decision-making considerations. PS201 provides an overview of the topics discussed in the IPMA-HR 300 level series of seminars.

Who Should Attend

This intermediate-level seminar is intended for experienced compensation specialists and personnel professionals in the public sector, as well as anyone responsible for developing, implementing and supporting new compensation programs.

What You Will Learn

- Key factors driving personnel system change and evaluation criteria for measuring change
- New and emerging compensation practices and approaches and applications to current methods
- The "whats" and "whys" of broadbanding and managing classification/compensation in a broadbanding environment
- The "whats" and "whys" of new base-pay approaches and applications such as merit and skill-based pay
- The "whats" and "whys" of variable pay and general recognition programs
- Communicating change effectively and tips for influencing decision-makers

Instructor:

James C. Fox, IPMA-CP

Managing Director of [Fox Lawson & Associates](#), a division of [Gallagher Benefit Services, Inc.](#)

Fees:

IPMA-HR Members: \$275; Nonmembers: \$375

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For more information, please visit the Central Region website at <http://ipma-hr-central.org/>

Or the IPMA-HR website at www.ipma-hr.org

Or contact IPMA-HR at 703-549-7100 or meetings@ipma-hr.org